

GRAIN TRANSPORTATION REPORT

Agricultural Marketing Service
United States Department of Agriculture

JANUARY 18, 2000

Drought Decreases Brazilian Grain. Severe drought has taken a toll on corn and soybeans in Brazil's most southern state of Rio Grande do Sul, as well as the western portion of Sao Paulo and the Parana and Mato Grasso states. Rio Grande do Sul has lost more than 7 percent of its 1999/2000 soybean production and 18 percent of its corn, according to an agricultural official. It is the third most important state in terms of overall production and the third largest for both soybeans and corn, roughly 18 and 11 percent, respectively, of Brazil's total production. It ranks second, overall, in wheat production. "We have a situation where there are losses, but we don't know yet the volume of those losses or how much could be replanted in those (affected) areas," said Carlos Cogo, director of the grains consultancy, Agromercados. Recent sporadic rains have given some hope for optimism, but an official for the state government noted that a mid-crop for corn would need to have been planted by January 15. Soybeans may be replanted until the end of the month. The drought has led Brazil's government to make financial assistance available, offering to pay insurance costs for those farmers with a total crop loss. It will also consider limited amounts of emergency credits for drought-affected farmers on a general basis, allow producers to request new financing for crop maintenance and husbandry, and raise its minimum purchase price for wheat to encourage planting. Sorghum, which is more resistant to drought, was the only crop that increased in planting during this period. In other news from Brazil, Simone Scholze, assistant to the Minister of Science and Technology, stated that a Brazilian court may rule on the future of genetically modified (GMO) soybeans as early as midyear. Two issues still under consideration are the labeling requirements for GMO products and a requirement that the government prepare an environmental impact statement on GMO's. According to Scholze, however, the latter will be cont ested. An impact study has been performed by Brazil's Commissao Tecnica Nacional de Bioseguranca, CTNbio, (Brazilian Biotechnology

Safety Commission), although not in Brazil's environmental impact statement standard format. Meanwhile, many farmers in Brazil's southern states are planting GMO soybeans, purchasing seed from neighboring Argentina where GMO use is legal. Local reports indicate that military police have destroyed a substantial number of soybean plants after finding that seed tested positive for GMO's. According to U.S.-based grain analyst, Michael Cordonnier, "The (Brazilian) government will be very hard pressed to keep the seed out because it's

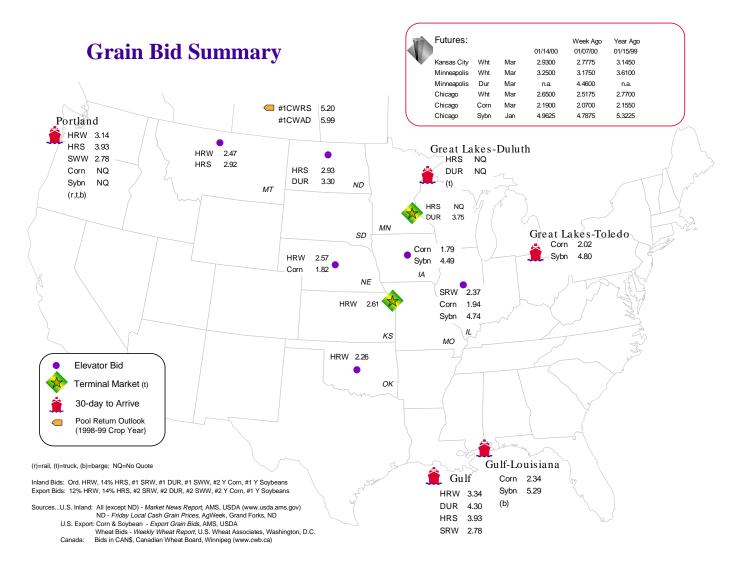
something the farmers definitely want." (Reuters 1/13, 1/14, 1/17, Bridge News 1/14, www.ourfood.com, www.ncga.com)

Canadian Provinces Seek More Aid. Representatives from Canada's agricultural provinces of Manitoba and Saskatchewan voiced their disapproval recently after a federal-provincial meeting on farm-aid programs. Canada's Agriculture Minister, Lyle Vanclief, announced that C\$1 billion (US\$690 million) in additional farm aid would be distributed to farmers during 2000 and 2001. "The dollar figure is completely inadequate, woefully inadequate," said Saskatchewan Premier Roy Romanow. A federal-provincial aid program, Agriculture Income Disaster Assistance (AIDA), valued at C\$1.5 billion was announced in December 1998. However, many producers have complained that the program, which expired at end of 1999, did not fairly allocate funding to those most in need, and many who did qualify still await funds. Provincial representatives, such as Saskatchewan Agriculture Minister Dwain Lingenfelter, are also concerned that the latest proposal would continue to use a formula which would "transfer safety-net funding away from Saskatchewan and Manitoba, where the need is the greatest, to provinces like Ontario and Quebec, where farm incomes continue to increase or remain the same." Under the program, the financial assistance provided by Ottawa would be met by an additional two-thirds contribution from individual provinces. Similar to the United States, Canada's agricultural economy has been struggling due to historically low global prices for wheat, canola, and other grains and oilseeds. However, Canada has been unable to provide the level of agricultural assistance provided by the U. S. and the European Union (EU), while both of which still abide by world trade rules. "The massive subsidies of the EU and U.S. continue to depress grain prices, making it difficult for Saskatchewan and Manitoba farmers to survive," state the provincial premiers. They continue, "...our government is refusing to stand behind an important sector of the economy." (Reuters 1/13, 1/14, AP 1/13)

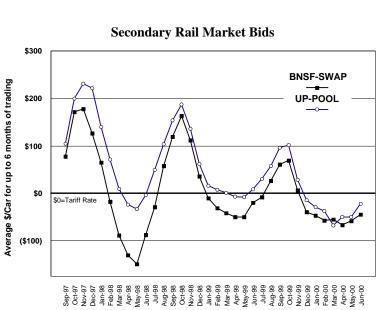
DM&E To Upgrade/Expand. The Dakota, Minnesota, and Eastern Railroad (DM&E), a 1,100-mile regional railroad operating in South Dakota and Minnesota, plans to invest \$1.4 billion to upgrade its 600-mile main line across southern Minnesota and central South Dakota and construct about 300 miles of new track in South Dakota and Wyoming. The upgrade will allow the railroad to handle the larger 286,000-pound freight cars, increasing current carrying capacity by 11 percent. "Not upgrading the line will put southern Minnesota and South Dakota farmers at a competitive disadvantage," said Kevin Schieffer, DM&E's president and chief executive officer, adding that the upgrades will be paid for by investors. DM&E has operated since 1986 and currently has a fleet of 77 locomotives and 4,375 railcars, 2,300 (approximately 50 percent) of which are dedicated to grain and grain products. (*Press Release 1/18*)

Report is prepared by Karl Hacker and Chambre' Malone, Transportation & Marketing, Agricultural Marketing Service, USDA (202) 690-1304. Report design by Kimberly Vachal, Upper Great Plains Transportation Institute, North Dakota State University. You can retrieve this document from our Automatic Fax System by using the handset on your fax machine and dialing (202) 690-1707. This report can be found on the Internet at www.ams.usda.gov/tmd/grain.htm. E-mail comments to GTR@usda.gov.

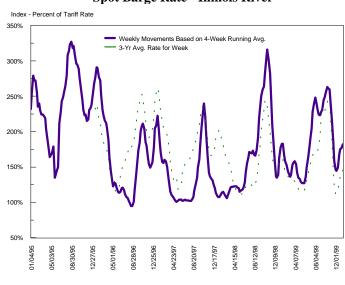
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Spot Barge Rate - Illinois River



Delivery Month-Year



Rail Car 'Auction' Offerings								
Delivery for:	Jan-	.00	Mar-00					
	Offered	% Sold	Offered	% Sold				
BNSF-COT	12,000	17%	12,000	1%				
UP-GCAS	5,400	0%	5,400	0%				
Source: Transportation & Marketing /AMS/USDA; www.bnsf.com; www.uprr.com								

ar - Last Week ivery Period 0 Mar-00	Apr-00
0 Mar-00	Apr-00
	. ipi 00
\$(56)	\$(56)
\$(28)	\$(34)
3)	3) \$(28)

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

Railroad Car 'Auction' Results Average Premium/Discount to Tariff, \$/Car - Last Auction								
Jan-00	Feb-00	Mar-00						
no bid	no bid	no bid						
no bid	no bid	no bid						
no bid	no bid	no bid						
no bid	no bid	no bid						
	o Tariff, \$/Car - La Jan-00 no bid no bid no bid	o Tariff, \$/Car - Last Auction Jan-00 Feb-00 no bid no bid no bid no bid no bid no bid						

(COT=Certificate of Transportation; GCAS=Grain Car Allocation System)

Southbound Barge Freight Nominal Values

Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

Week ended	River/Region	Contract Period	Rate
1/14/00	Illinois River	on station	205
		Mar.	175
	St. Louis	nwk	175*
		Mar.	150
	Ohio River	schedule	175
	Memphis-Cairo	twk	170
	-		

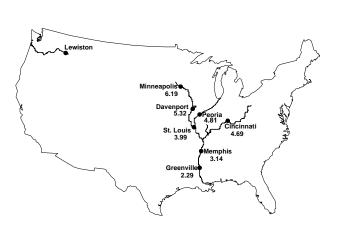
Summary Of Daily Barge Trades Reported To St. Louis Merchants Exchange.

Southbound Barge Freight Spot Rates									
	1/12/00	1/5/99	Feb. '00	Apr. '00					
Twin Cities	nq	nq	nq	204					
Mid-Mississippi	nq	nq	nq	173					
Illinois River	184	167	175	164					
St. Louis	162	129	142	133					
Lower Ohio	160	139	146	135					
Cairo-Memphis	152	120	135	128					
Source: Transportation & N	Marketing /AMS/US	DA							

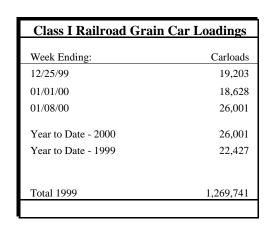
twk=this week nwk=next week

(*) percentage for bid rates, no trades available on station=boat located at a point on the river (immed. available) schedule=a particular barge to be handled by a particular boat; parties involved will tend to be more precisely aware of timing.

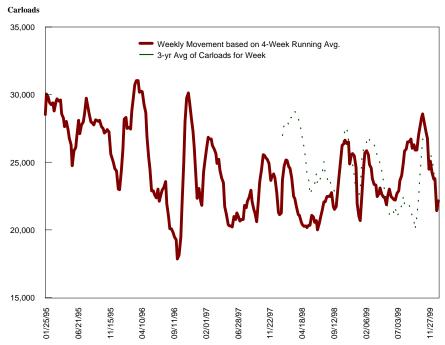
Barge Benchmark Tariff Rates Est. 1976 - 'Tariff No. 7'



Grain Car Loadings for Class I Railroads



^{**1998 - 52} weeks



Class I Rail Carrier Grain Car Bulletin

Carloads	East						Canada		
	Conrail	CSXT	ic	NS	BNSF	KCS	UP	CN	СР
01/08/00	0	3,090	1,916	2,999	9,477	539	7,980	2,488	2,964
This Week Last Year	388	1,649	1,099	2,042	8,919	617	7,713	1,628	2,623
2000 YTD	0	3,090	1,916	2,999	9,477	539	7,980	2,488	2,964
1999 YTD	388	1,649	1,099	2,042	8,919	617	7,713	1,628	2,623
1999 Total	15,522	132,157	88,056	138,379	465,088	33,911	398,262	121,381	206,328
1998 Total	40,192	126,128	77,811	131,158	431,459	34,503	342,609	113,568	215,005

Source: Association of American Railroads

Tariff Rail Rates for Unit Train Shipments

anuary 2000

Date	Tariff				Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
01/03/00	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$22.60	\$0.62
01/03/00	43521	Wheat	Minneapolis, MN	Portland, OR	\$3,877	\$42.74	\$1.16
01/03/00	46540	Wheat	Kansas City, MO	Houston, TX	\$1,550	\$17.09	\$0.47
01/03/00	43586	Wheat	Kansas City, MO	Portland, OR	\$4,133	\$45.56	\$1.24
01/03/00	43581	Wheat	Omaha, NE	Portland, OR	\$3,805	\$41.94	\$1.14
01/03/00	31040	Corn	Minneapolis, MN	Portland, OR	\$2,800	\$30.86	\$0.78
01/03/00	31035	Corn	Kansas City, MO	Portland, OR	\$2,600	\$28.66	\$0.73
01/03/00	31040	Corn	Omaha, NE	Portland, OR	\$2,415	\$26.62	\$0.68
01/03/00	61180	Soybean	Minneapolis, MN	Portland, OR	\$2,880	\$31.75	\$0.86
01/03/00	61180	Soybean	Omaha, NE	Portland, OR	\$2,815	\$31.03	\$0.84
05/01/98	61180	Soybean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

Source: www.bnsf.com

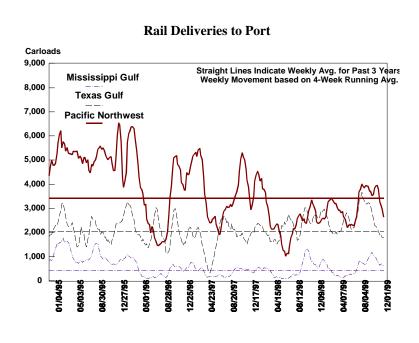
Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

^{* 1997 - 53} weeks

^{**1998 - 52} weeks

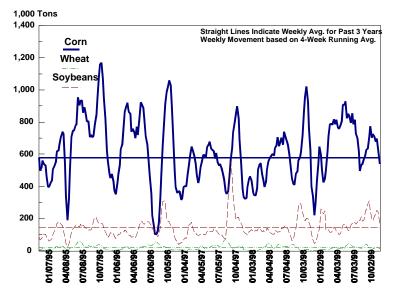
^{* 1997 - 53} weeks

Rail Delive Carloads	Rail Deliveries to Port Carloads									
	Mississippi Gulf	Texas Gulf	Pacific Northwest	Atlantic & East Gulf						
Week Ending:										
12/01/99	607	1,997	3,104	64						
12/08/99	671	1,629	3,556	15						
12/15/99	564	1,545	2,328	650						
12/22/99	1,008	2,566	3,384	261						
12/29/99	460*	1,435*	2,645	65						
01/05/00	494	1,634	2,235	62						
YTD 2000	494	1,634	2,235	62						
YTD 1999	442	2,740	1,674	53						
Total 1998	23,844	115,321	138,461	12,505						
Total 1997	20,152	93,265	195,953	9,147						
Source: Transpo	ortation & Mark	eting/AMS	/USDA							



Note: *Revised data

Barge Movements - Locks 27



Barge Grain Movements for week ending 1/8/00								
	Corn	Wht 1,000	Sybn O Tons	Total				
Mississippi River								
Rock Island, IL (L15)	0	0	0	0				
Winfield, MO (L25)	0	0	0	0				
Alton, IL (L26)	557	3	96	680				
Granite City, IL (L27)	508	3	89	614				
Illinois River (L8)	482	3	11	519				
Ohio (L52)	36	0	50	123				
Arkansas (L1)	0	8	15	24				
2000 YTD	544	12	155	760				
1999 YTD	177	92	68	414				
Total 1999	31,001	2,401	8,674	45,134				
Total 1998	31,226	2,420	8,866	45,625				

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1. Source: U.S. Army Corp of Engineers

U.S. Export Balances (1,000 Metric Tons)

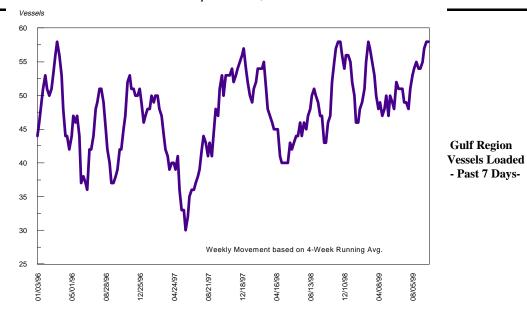
•				Wheat			Corn	Soybean	Total
	HRW	SRW	HRS	\overline{SWW}	DUR	All			
Unshipped Exports-Crop Year									
01/06/00	854	523	745	638	226	2,986	7,397	4,454	14,837
This Week Year Ago	1,592	154	832	518	251	3,347	7,902	4,246	15,495
Cumulative Exports-Crop Year									
99/00 YTD	7,364	2,644	3,493	2,456	619	16,576	17,826	11,697	46,099
98/99 YTD	6,649	1,287	4,213	3,762	488	16,399	16,080	17,713	50,192
97/98 Total	9,858	4,710	6,305	5,413	1,232	27,518	37,220	24,516	89,254
96/97 Total	7,387	3,645	7,864	6,105	963	25,965	44,476	24,501	94,942

 $Source: Foreign\ Agricultural\ Service\ YTD-Year-to-Date\ (\underline{www.fas.usda.gov})\ Crop\ Year: Wheat = 5/31-6/01,\ Corn\ \&\ Soybeans = 9/01-8/31$

Select U.S. Port Regions - Grain Inspections for Export - 1,000 Metric Tons										
		Pacific R	egion_	<u>N</u>	Iississippi	Gulf		Texas Gulf		
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean	
01/13/00	225	185	0	115	848	463	174	0	31	
2000 YTD	225	185	0	115	848	463	174	0	31	
1999 YTD *	191	111	0	50	371	477	141	15	0	
% of Last Year	2%	4%	0%	2%	3%	3%	2%	0%	2%	
1998 Total	10,838	4,373	651	5,048	31,330	14,917	7,270	562	1,392	
Source: Federal Grain In	spection Service	* YTD-Ye	ear-to-Date ('98 = 5	3 week period)						

Select Canadian Ports - Export Inspections* 1,000 Metric Tons, Crop Year						
	Wheat	<u>Durum</u>	Barley			
Week Ended: 1/14/00						
Vancouver	2,104	461	251			
Prince Rupert	1,343	0	41			
Prairie Direct	355	147	145			
Thunder Bay	468	193	165			
St. Lawrence	1,553	864	0			
1999 YTD Exports	5,823	1,665	603			
1998 YTD Exports	4,741	1,271	358			
% of Last Year	123%	131%	168%			
Source: Canadian Grains Commiss	sion; *current data	a unavailable				
YTD-Year-to-Date Crop	Year 8/1-7/31					

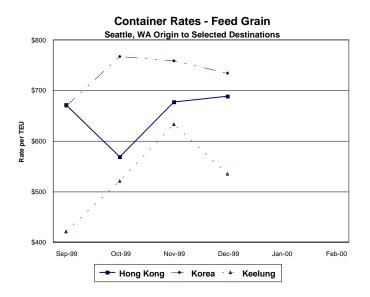
- Past 7 Days-

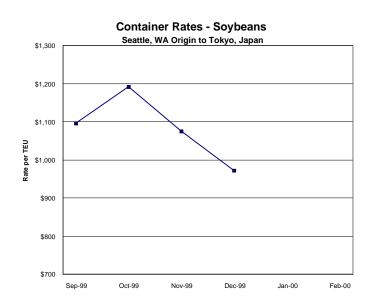


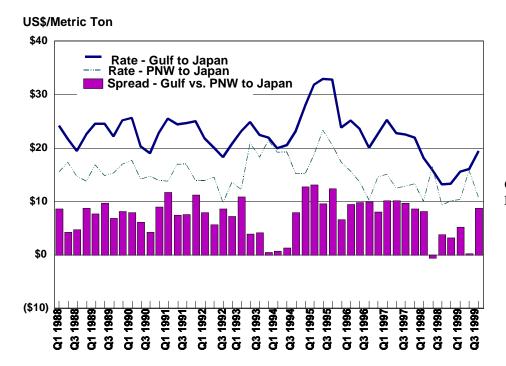
	Ocean Grain Vessels Gulf		Pacific Northwest			Vancouver, B.C.			
	<u>In Port</u>	Loaded 7-Days	Due Next 10-Days	<u>In Port</u>	Loaded Due 7-Days 10-	e Next -Days	In Port	Loaded 7-Days	Due Next 10-Days
01/06/00	38	39	70	10			12	7	1
01/13/00	41	51	63	13			13	8	1
1999 Range	(1447)	(3965)	(3480)	(618)			(220)	(215)	(09)
1998 Range	(1962)	(3464)	(4093)				(119)	(314)	(010)
1999 Avg	32	52	65				9	9	3
1998 Avg	40	48	61				10	9	3
1997 Avg	33	45	58						

Container Ocean Freight Rates

Monthly Weighted Averages Based on Shipping Line Monthly Mkt. Share







Quarterly Ocean Freight Rates

	1999 3 rd Qtr	1998 3 rd Qtr	% <u>Change</u>		1999 3 rd Qtr	1998 3 rd Qtr	% Change
Gulf to				Pacific NW to			
Japan	\$19.46	\$13.17	48%	Japan	\$10.71	\$9.35	15%
Mexico	\$14.97	\$16.33	-8%	Red Sea/ Arabian Sea			
Venezuela	\$12.64	\$10.30	23%				
N. Europe	\$13.31	\$8.85	50%				
N. Africa	\$18.20	\$13.87	31%	Argentina to			
				N. Europe	\$13.94	\$12.15	15%
l				Japan	\$23.00	\$16.21	42%

Export Region	es *(Select Locations) - week Import Region	Grain	Month	Volume Loaded (Tons)	Freight Rate (\$Ton)
Gulf	S. Brazil	Corn	January	30,000	\$13.75
Gulf	Liverpool (UK)	Grains	Prompt	30,000	\$16.75
Gulf	Rotterdam	Grains	January	55,000	\$13.10
Gulf	Tunisia	Wheat	Prompt	25,000	\$18.25
Gulf	Jordan	Wheat	January	48,000	\$50.98 (MT)
Gulf	Indonesia (2 pts.)	Heavy Grain	January	60,000	\$20.25
PNW	Jordan	Barley	January	50,000	\$21.00
Paranagua	Europe	Heavy Grain	Prompt	50,000	\$14.70
Rouen (France)	Morocco	Wheat	Spot	30,000	\$10.75
Indonesia (2 pts.)	Europe	Grains	January	25,000	\$16.60